

## Briefing 1

**Montgomery County House Delegation  
Economic Development Subcommittee  
Delegate Lily Qi, Chair  
Delegate Jared Solomon, Vice-Chair**

**October 20, 2021  
10:00 a.m. – 11:30 a.m.  
Via Zoom**

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**10:00 a.m. – 10:15 a.m.**

***Federal Government Contractors Driving Innovation***

- *Gigi Godwin, President and CEO, Montgomery County Chamber of Commerce*
- *Lowell Yoder, Group Vice President, Greater Washington Middle Market, M&T Bank/Chair of the Board of Directors, Montgomery Chamber of Commerce*
- *Ahmed Ali, President and Founder, TISTA Science and Technology Corporation*

- Introductions and welcome
- Describe how federal government contracting is spurring innovative companies and economic activity in Montgomery County

**10:15 a.m. – 10:30 a.m.**

***Economic Advisory Panel Introduction***

- *Ben Wu, President and CEO, Montgomery County Economic Development Corporation*

- Introduce Economic Advisory Panel (EAP) and MCEDC's role in Montgomery County's Comprehensive Economic Strategy (CES)
- Discuss EAP's recommendations on life sciences and quantum

**10:30 a.m. – 10:40 a.m.**

***Presentation by American Gene Technologies***

- *Jeff Galvin, CEO and Founder, American Gene Technologies*

- Describe company and how legislators can help AGT and life sciences industry be more successful

**10:40 a.m. – 11:05 a.m.**

***What is Next for Maryland's Life Sciences Industry?***

- *Brad Stewart, SVP of Business Development, Montgomery County Economic Development Corporation*
- *Marty Rosendale, CEO, Maryland Tech Council*

- Discuss findings of Milken Institute report, “New Opportunities for Job Creation in Maryland’s Life Sciences Industry”
- Maryland is losing ground? – workforce, physical biotech space, access to capital, access to facilities to scale up
- What have other states done to get ahead in industry, global scale of industry?
- Life sciences industry’s disproportionate impact on Montgomery County
- Build Back Better Initiatives
  - BioHub Maryland
  - How the Global Pandemic Prevention and Biodefense Center can drive biomanufacturing

**11:05 a.m. – 11:15 a.m.**

***The Economic Potential of Quantum Computing in Maryland***

- Ben Wu, President and CEO, Montgomery County Economic Development Corporation

- Marty Rosendale, CEO, Maryland Tech Council

- What commercially available quantum technologies are available today?
- Describe the ecosystem – National Institute of Science and Technology, University of Maryland, investment, workforce, business community
- How does Maryland attract more quantum companies?
- How does Maryland brand itself?
- How does Maryland develop higher education support for industry?
- What does federal actions (e.g., Build Back Better) mean to this industry?

**11:15 a.m. – 11:30 a.m.**

***Discussion and Q&A***